

PROPOSITION FOR SOLUTION IN BUSINESS TRAVEL IN ASIA-PACIFIC

Take Action-Choose JTB-BTS

JTB-BTS dominates Asia-Pacific Business Travel market as well as leisure, groups, and performance improvement programs. This will give JTB-BTS a great buying power in this Region with no other travel company to match.

JTB-BTS's proprietary reservation and data management system called, "STERA" currently establishing electronics linkage with airlines and hotels in 16 countries in Asia-Pacific enabling accurate and rapid operations.

Business Partner

Leveraging both your travel volume and JTB-BTS proven procurement volume will generate competitive pricing from travel suppliers. This is possible by consolidating all your travel need to JTB-BTS as exclusive contractual agreement.



System integration with JTB-BTS

Access Merits

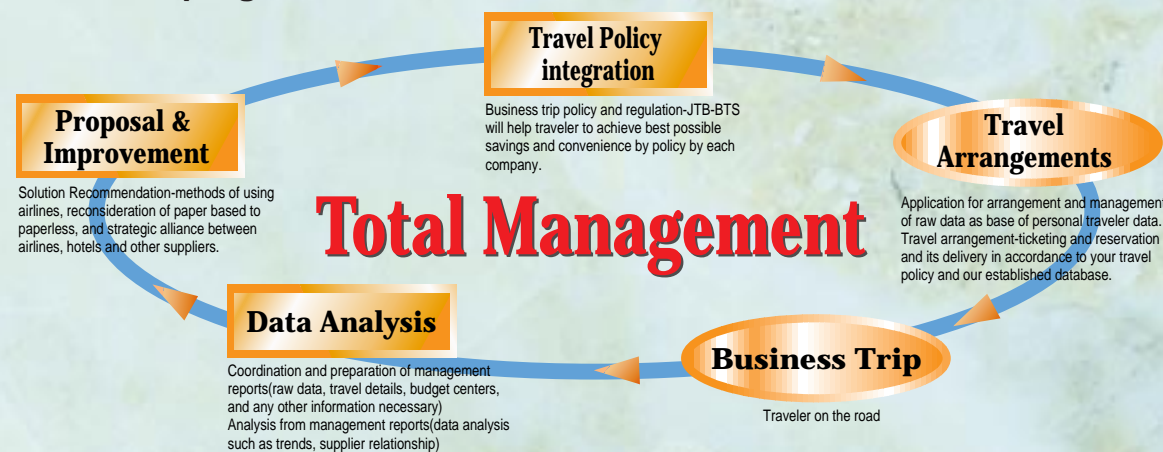
The consolidated total volume may achieve greatest economy of scale in Asia-Pacific The four merits of JTB-BTS



Contracting JTB-BTS will give access to these merits by the finger tip. Maximizing cost efficiency as well as simple travel process by your company policy.

Total Management System

Exclusive Contract begins with comprehensive interviews and analysis of current state of business travel and overview of each corporate entities. With the full understanding of company's travel policy and JTB-BTS proposal for total business programs.

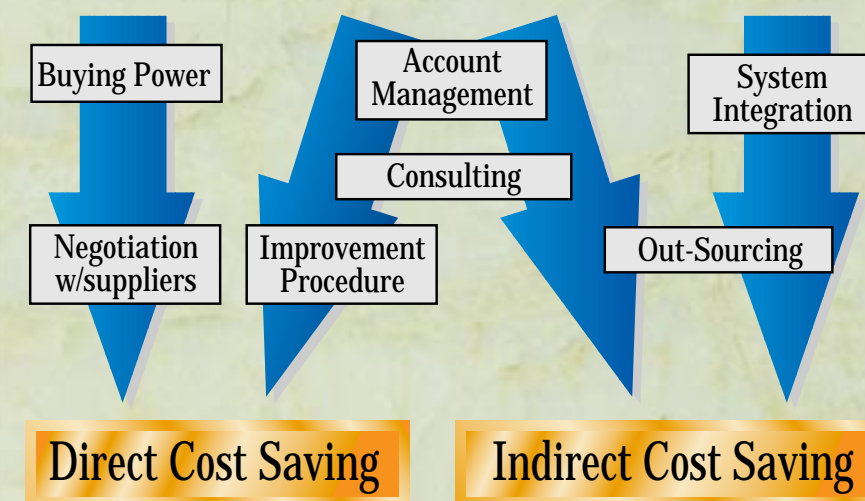


These consecutive cycle will be implemented in a spiral form to offer constant communication and recommendation to travel administrator.

Total Cost Saving

The formal contractual agreement with your company will enable dramatic reduction of overall cost of business travel, in particular air expenses. Exclusive contact effectively mean total outsourcing of travel arrangement which will evidently cut down on your manpower at all levels of travel arrangement attaining indirect cost saving measures.

Many companies have already enjoyed these savings by millions of dollars.



Direct Cost Saving
Making maximum usage of volume leverage generated by JTB-BTS, companies can enjoy additional savings if they were on their own. In Asia-Pacific JTB-BTS may negotiate on behalf of companies with airlines, hotels and other suppliers to obtain lower pricing.

Indirect Cost Saving
JTB-BTS management information will give facts and trend of your company's expense. These can be excellent guide to improve your travel policy to maximize the saving in the area of travel expense reimbursement, account posting, and related administrative work normally performed by your personnel under your payroll.